



**National Tactical Officers Association**  
PO Box 797, Doylestown, PA 18901  
Ph: 800-279-9127 Fax: 215-230-7552 [www.ntoa.org](http://www.ntoa.org)

## ***COURSE OVERVIEW AND INSTRUCTIONAL GOALS***

**TITLE OF INSTRUCTION:** **Advanced Crisis Negotiations Training**

	24	Hours	3 Days
<b>COURSE LENGTH:</b>	11	Hours	Classroom
	13	Hours	Practical Exercise

### **COURSE OVERVIEW**

Designed for individuals who have already taken a basic negotiations course and/or understand the basic concepts of a hostage/barricade incident. Topics to be covered include Communicating With The Non-Responder, Tactical Role of the Negotiator and using the Tactical Action Guide, Incident Debriefs and Assessment Exercises, Response Exercises, and Scenario Development. Students will be asked to write their own scenarios as part of the Scenario Development. The student will learn about negotiation strategies from actual incident debriefs, participate in classroom and practical exercises (scenarios).

### **INSTRUCTIONAL GOALS**

Upon completion of this course the attendee will be familiar with:

1. Communicating With the Non-Responder
2. Tactical Role of the Negotiator and Tactical Action Guide
3. Incident Debriefs and Incident Assessments
4. Scenario Development and Writing a Scenarios
5. Response Exercises
6. How to Conduct Practical Exercises (scenarios)
7. Practical Exercises (scenarios)



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### ***Day-to-Day, Hour-to-Hour Agenda***

#### **TITLE OF INSTRUCTION: Advanced Crisis Negotiations**

<b>DAY ONE</b>	<b>HOURS</b>	<b>INSTRUCTION</b>
0800-0830	0.5	Welcome / Introductions and Course Overview
0830-1000	1.5	Communicating with the Non-Responder
1000-1030	0.5	Tactical Role of Negotiation & Using the Tactical Action Guide
1030-1200	1.5	Incident Debriefs and Assessment Exercise
1200-1300	1.0	LUNCH
1300-1430	1.5	Assessment Exercise (cont.)
1430-1530	1.0	Response Exercises
1530-1700	1.5	Scenario Development
<b>DAY TWO</b>	<b>HOURS</b>	<b>INSTRUCTION</b>
0800-1100	3.0	Scenario Development
1100-1200	1.0	LUNCH
1200-1400	2.0	Practical Training Exercise
1400-1700	3.0	Practical Training Exercise
<b>DAY THREE</b>	<b>HOURS</b>	<b>INSTRUCTION</b>
0800-1000	2.0	Practical Training Exercise
1000-1200	2.0	Practical Training Exercise
1200-1300	1.0	Lunch
1300-1600	3.0	Practical Training Exercises
1600-1700	1.0	Debrief, Certificates and Critiques

### ***STUDENT EQUIPMENT LIST***

Law Enforcement ID  
Pen or Pencils  
Blank notepad or sheets of paper



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Please note that in order to provide certificates at the completion of training, a completed registration form for each student is needed.

Course Title: **Advanced Crisis Negotiations**  
Location: **Sioux Falls, SD**  
Course Date: **October 24 – 26, 2011**  
Course No.: **20111060**

**Registrations limited to sworn law enforcement personnel. All students please complete the following:**

First Name \_\_\_\_\_ MI \_\_\_\_\_ Last \_\_\_\_\_  
Rank \_\_\_\_\_ Assignment: SWAT \_\_\_\_\_ Patrol \_\_\_\_\_ CNT \_\_\_\_\_ TEMS \_\_\_\_\_ Other (Describe) \_\_\_\_\_  
Home Phone \_\_\_\_\_ Home E-mail \_\_\_\_\_  
Home Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Agency Name \_\_\_\_\_  
Agency Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
Your Phone # at Agency Phone \_\_\_\_\_ Agency Fax \_\_\_\_\_  
Your E-mail at Agency \_\_\_\_\_  
Send U.S. mail to: Home \_\_\_\_\_ Agency \_\_\_\_\_

**Student Liability Waiver**

In consideration of my attendance and participation in the National Tactical Officers Association's Training Course, I hereby, for myself, my heirs, executors, administrators and assignees, waive and release any and all rights and claims for damages I may have or may accrue against the National Tactical Officers Association, its officers or instructors, and co-host agency for any and all injuries which may be suffered by me as a result of my attendance and participation.

Student's Signature \_\_\_\_\_ Date \_\_\_\_\_

**Send Completed Registration to:**

Fax: 215-230-7552  
Mail: NTOA, PO Box 797 Doylestown, PA 18901  
E-mail: training@ntoa.org